

Cain Brothers is pleased to announce

Flexpoint Ford Invests in Canadian Hospital Specialties

April 26, 2021

Flexpoint Ford, a private equity investment firm specializing in the healthcare and financial services industries, announced a strategic investment in Canadian Hospital Specialties. Founded in 1967 and headquartered in Oakville, ON, Canada, CHS is a leading specialty distributor and manufacturer of medical and surgical products.

Cain Brothers served as Flexpoint Ford's exclusive financial advisor based on its deep domain expertise and strong relationships in the medical distribution and services sectors as well as its long-standing relationship with Flexpoint Ford.

Canadian Hospital Specialties serves customers in the acute care and alternate site healthcare sectors throughout Canada and internationally. CHS provides single-use and other medical products supplied by global medical device manufacturers as well as its own manufactured products, which are marketed under the proprietary MED-RX® brand, across categories including Respiratory, Anesthesia, Perfusion, Interventional, Biopsy, Drainage, Diagnostic Imaging, Pharmacy, Medication Delivery, Neonatal Care, OEM and General Medical. CHS also provides specialty contract manufacturing services for medical device and life sciences companies.

Flexpoint Ford is a private equity investment firm that has raised more than \$4.8 billion in capital and specializes in privately negotiated investments in the financial services and healthcare industries. Since the firm's formation in 2005, Flexpoint Ford has completed investments in more than 30 companies across a broad range of investment sizes, structures and asset classes.



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Cain Brothers, a division of KeyBanc Capital Markets ("Cain Brothers"), is a pre-eminent investment bank focused exclusively on healthcare. We deliver innovative solutions and fresh ideas to our mergers & acquisitions, capital raising, and strategic and financial advisory clients from our offices across the country. Our deep knowledge of the industry is matched with the knowhow needed to efficiently execute the most complex transactions of all sizes. With our exclusive focus on healthcare, we have an unobstructed view of this rapidly evolving industry that enables us to provide unique perspectives to our clients.
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